

# **The Printer Wizards**

## **OFFICE EQUIPMENT SPECIALISTS**

**The Printer Wizards** is a leading supplier of Laser and Ink products to regional Australia with stores in Wagga Wagga, Albury and Ballarat. Our company has been a trusted business-to-business and retail supplier since 1993 and a winner of multiple Business awards.

We are seeking the services of a professional and enthusiastic sales representative. You are offered the opportunity to join a privately owned local company with an exciting and challenging work environment.

The Printer Wizards commenced in Wagga Wagga in February 2002 and has gained respect as a "can do" supplier to both the general public and the business community. Even in the current tough and uncertain economy the local team has managed to maintain an enviable sales level amongst strong competition in the market.

As a sales professional you will be charged with further sales growth for the Wagga store through maintenance of our current data-base and introduction of new business clients. We are confident that your maturity, dedication and high level of performance will be rewarded by this challenging and fulfilling position.

As the successful applicant you will be well-known and respected in the Riverina, have excellent negotiation skills and be methodical in your approach.

In this hands-on position you will:

- Demonstrate ability to build strong business relationships.
- Demonstrate ability to achieve targets.
- Demonstrate success in a business-to-business sales environment.
- Have exceptional customer focus.
- Have a proactive and enthusiastic approach.
- Be success driven and take pride in your ability to service the needs of your customers.
- Grow sales and profit for the store.
- Conduct both internal and external sales.
- Be responsible for Introduction of new business customers
- Be responsible for maintaining the current customer base.
- Be given full and independent control of the Riverina sales territory .
- Possess your own car and current drivers' licence.
- Be experienced with the Microsoft suite of program.

*Experience with printers and other office equipment is desirable but not essential.*

# **The Printer Wizards**

## **OFFICE EQUIPMENT SPECIALISTS**

This is a key role in the Wagga store and a great opportunity for a competent and experienced salesperson. The position is mostly autonomous, reporting to the regional Business Manager and liaising with the Store Manager.

If you have the skills and experience to be successful in a competitive sales environment and would like the opportunity to excel in sales, we strongly encourage your application.

- Full-time position. Monday to Friday. Some Saturday morning O'time on roster.
- Attractive salary negotiable with the successful applicant. Plus super, (vehicle or allowance) and incentives.
- Commencement date by agreement with the successful applicant.
- Further details available by phoning the Managing Director, Greg Keen on Mobile: 0418 432 885

Please forward your application and resume to:

**Mr Gregory J Keen**  
**Managing Director**  
**The Printer Wizards Pty Ltd**  
**2/1108 Waugh Road,**  
**North Albury NSW 2640**  
Or: [director@tpw.com.au](mailto:director@tpw.com.au)